

CHES – Coaching Support Packages Detail

Self-Help - On-Line Capability Development

Raising the capability & capacity to act, of leaders & their teams, options include:-

E-Training Courses (\$275 inc GST per course)

Access to a variety of online self-paced business skills training courses, including practical exercises & self-assessments. Topics include:-

- Growth strategy
- Sales process & performance
- Profit improvement
- Lean management
- Problem solving skills & tools
- Strategic planning
- Maximising change success
- Leadership development
- Facilitation skills
- Project team implementation
- Personal development
- Tailored custom courses also available

E-Academy Groups (Tailored price)

Customized training & development programs, content is specific to the needs of your organization, with potential for blending your own material into each. Supports “just in time learning” allowing for it’s fast application into your business raising potential return on investment.

E-Business coaching (\$550 inc GST per mth)

Via a private dedicated online portal, guided by a coach in the development, capture & tracking of your business improvement strategies & actions. Includes:-

- Dedicated experienced coach guiding you & providing the support & accountability with implementation.
- Access to a library of best practice tools, templates & resources – yours to keep once you use them.

Business Coaching Support (BCS) Program

BCS provides the structured framework, resources, support & accountability required to help deliver desired measurable results.

Each BCS Program is tailored to your target objectives, it is fixed priced & can include various options such as:-

Annual Performance Diagnostic Assessment

Reviews past performance trends against desired targets, seeking to identify specific improvement opportunities & risk management requirements.

Insights gained enable development/update of the strategic & detailed plan to help “take the business to the next level of performance”, including required ongoing implementation support.

Management Information System Optimization

Key to effective performance improvement is an effective management information system, creating the necessary performance feedback & transparency to enable meaningful insights to be gained, in turn improving decision-making effectiveness.

Board of Management (BOM)

A structured meeting platform to review ongoing performance & improvement strategy development. We provide the business tools, proven strategic methodologies & experienced coaching support. Meetings are monthly or by suitable agreement.

Implementation Coaching & Support

The value of strategy comes from its implementation! Our aim is to enhance the capabilities & capacity to execute the strategies through the progressive transfer of our skills & tool box of proven & practical resources to owners & their team, making them more capable & confident business leaders. Key to achieving desired results is the accountability our ongoing coaching program provides.

NOTE – E-Business Coaching included with the BCS Program

Business Optimization Projects

In some cases, you may choose to “fast-track” the implementation of a specific key strategic initiative, rather than spreading it out over a series of BOM meetings, we can provide you with a detailed scope and price for undertaking it as a dedicated & tailored “Business Optimisation Project” – fixed price.

This tailored offering is also available to those not involved in the BCS Program.

Project initiatives are unlimited, but can include:-

Strategic & Business Planning

- a facilitated process involving key business & family stakeholders

Team Incentive & Engagement Program

- a program to encourage team members to “think & act like owners”, sharing in the benefits achieved.

Succession Planning

- development of a plan for how current owners want to exit the business & realize its value.

Leadership Development

- Volatile & uncertain times means the resulting capabilities needed by leaders to cope and capitalise on this have changed – more complex and adaptive thinking abilities & skills are needed.

Business Leader Groups

- A community of select business leader peers
- Quarterly structured group meeting program to share challenges and solutions

Board Advisory Services

- Providing our experience & resources to Boards

Event Presentations

- Keynote presentations & workshop facilitation